



## **KEEPING AHEAD OF THE TAX MAN**

Since our last newsletter, the ATO has published its 2007-08 Compliance Program and micro and small businesses continue to attract significant ATO attention.

Set out below are some of the target areas currently on the ATO's agenda that you may need to think about now to make sure you are one step ahead of the tax man.

### **Extracting wealth from businesses**

The ATO has realised a growing number of small business owners are planning to retire or sell their business in the near future. This is a new focus in the ATO's Compliance Program.

If you are in this situation, particularly in 2007-08, you should be aware that the ATO may want to look at your business to satisfy themselves that you are not trying to extract value from your business without paying the correct tax.

Some of the tax hotspots attracting the ATO's attention at present include:

- using loans, payments and debts forgiven by private companies to distribute company profits to shareholders (or their associates) in a non-taxable form; and
- using mechanisms such as share buy-backs, capital reductions and the sale of shares to exit from businesses – particularly in relation to disposing of nominally pre-capital gains tax assets (where a capital gain may still arise) and tax issues arising out of actions to enable the business to be sold, such as writing off or forgiving shareholder loans.

#### **TIP**

Keep in mind that there is nothing wrong with extracting value when you exit your business. However, you need to make sure that whatever you do does not fall foul of the law, so forward planning is essential.

### **Cash economy**

This is always a big ticket item in the Tax Office's Compliance Program.

Typically, the compliance risk in the cash economy involves businesses or individuals under-reporting or not reporting cash income, transactions subject to GST or "cash surrogate" transactions (e.g., through barter activities).

#### **A NEW FOCUS**

In 2007–08, the ATO is taking particular interest in spending patterns that do not match reported income, paying more attention to **business-to-consumer transactions** in addition to transactions between business.

To keep a lid on the cash economy, the ATO is now systematically comparing your tax return information with data from third parties to identify taxpayers under-reporting or operating outside the norm in a particular industry.

### **Property disposals**

If you have either purchased or sold a property during the year, the ATO may want to make sure that you have covered any potential capital gains tax and GST. This is an area where the ATO has really ramped up its compliance verification activities. At present the ATO is matching data from third parties, such as financial institutions and property registries, with your return information to identify taxpayers who have not disclosed or significantly under-reported a capital gain.



## Property transactions and GST

The ATO is also on the look-out for taxpayers who:

- do not report real property sales;
- incorrectly report under the margin scheme;
- incorrectly report material GST adjustments arising from a change in the extent of creditable purpose; or
- avoid GST obligations by not lodging activity statements.

## Fuel tax credits

We have previously let you know about changes to the fuel tax credits scheme. The ATO is now increasing its reviews of claims and compliance with the system, particularly in the transport industry.

## Waiting for a refund?

Some of our clients understandably get anxious or upset when an anticipated tax refund is delayed. If you are in this situation, the delay does not necessarily mean that you have done something wrong. In many instances, the delay is out of our control because the ATO continues to monitor GST and income tax refunds that have been assessed by the Tax Office as high risk, unusual or simply have a high monetary value.

## Paying your tax

Latest reports from the ATO show that the level of collectable debt in the micro and small business segments remains an ongoing concern.

In the 2007 Federal Budget the ATO received extra funding to reduce debts more than two years old and collect any superannuation guarantee charge debt owed by employers.

If you are having trouble keeping up with your tax payment obligations, it is best to talk to us sooner rather than later. This will enable us to negotiate with the ATO on your behalf to make sure you are treated fairly and your individual circumstances are taken into account.

## ATO outsources debt collection!

The Tax Office is outsourcing some of its debt collection to four private debt collecting agencies:

- Dun & Bradstreet
- Baycorp Collection Services Pty Ltd
- National Credit Management Limited
- Recoveries Corporation Group Limited

These agencies will act on behalf of the ATO and have to follow strict privacy guidelines. They are limited only to making telephone calls and writing letters in relation to collecting debt. No other collection tactics are allowed!

### **ALERT**

If you are contacted directly by one of these debt collection agencies, it may be in your best interests to let us know - we can assess the situation and ensure the best outcome for you.

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